# **CORE SERVICES**

- ♦ Value Engineering, Value Analysis, & Value Management
- ♦ Reengineering/Redesign Study Facilitation
- ♦ Professional Team Facilitation & Problem Solving
- **Supply Chain & Materials Management Optimization**
- **♦ Function Modeling & Analysis**
- **Quality Process Action Teams**
- **Output Business Process Improvement**
- ♦ Management & Operations Consulting
- ♦ Change Management & Project Implementation Services
- Specialized Resource Augmentation for Projects, Organizations & Teams
- **Training Courses**

Value Methodology Modules I & II FAST Diagramming & Modeling Facilitation Tools & Techniques Creative Problem Solving

### **BENEFITS**

- **⇒ Increase Revenue & Profits**
- ⇒ Improve Resource Utilization & Effectiveness
- ⇒ Reduce Product
   Development Cost, Lead
   Time, & Cycle Time
- ⇒ Simplify & Improve Procedures & Processes
- ⇒ Compress & Optimize Supply Chain Efficiency
- ⇒ Develop Innovative Technical & Business Solutions
- ⇒ Reduce Operations & Maintenance Costs
- ⇒ Improve & Optimize
   Designs of Products, Facilities,
   & Project Schedules
- ⇒ Reduce Waste & Unnecessary Costs

# **RESOURCE CAPABILITIES**

- **Value Specialists**
- ♦ Operations Analysts (Facility & Energy)
- **Oraphics & Communication Output Output
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- **Project Managers**
- **◊** Strategic Planners
- **♦ Cost/Budget Analysts**
- **♦ Computer Scientists**
- **Engineers**
- **♦** Cost Estimators

# COMPUTER-AIDED PROBLEM ANALYSIS & EVALUATION TOOLS

NEW-BUSINESS PROCESS COST MODELING MATRIX

AUTOMATED & INVENTIVE PROBLEM SOLVING

ANTICIPATORY FAILURE ANALYSIS & DETERMINATION USING TRIZ

## Bruce Lenzer, CVS President

A graduate of the University of Texas and a Certified Value Specialist (CVS), Lenzer has more than 20 years diversified experience in conducting and managing high performance multidisciplined teams to solve a variety of complex technical and organizational challenges. He has worked within the architectural and engineering industry, environmental, nuclear, petrochemical, telecommunications, manufacturing, scientific, and technology fields, with clients including the U.S. Department of Energy (DOE); U.S. Department of Defense (DOD); U.S. Army Corps of Engineers; the States of Hawaii and Alaska; and the City of New York.

Lenzer has held a variety of technical, managerial, and advisory positions within Fortune 500 companies, such as Fluor Daniel, Westinghouse, DynCorp, EG&G Scientific Services, Ericsson Telecommunications, and Sun Exploration and Production.

#### What is the Value Methodology?

The Value Methodology (VM: value engineering, value analysis, and value management) is a professionally applied, function-oriented, systematic, multidisciplined team approach used to analyze and improve value in a product, facility design, system or service. VM can be applied to any business, economic sector, industry, government, including construction, and service. By enhancing characteristics. VM increases value customer satisfaction and adds value to your investment.

VM is a powerful methodology for solving problems and/or reducing costs while improving value, performance, and quality, and is a proven long-term business strategy.

#### The VM process analysis and explores:

- \* Life-cycle costs
- \* Industry and market dynamics
- \* Business process models
- Organizations, functions, and cost interfaces
- \* Creative alternatives
- \* Prevailing solutions

#### Results from VM include:

- \* Cost-effective innovations
- \* Average overall savings of 10%
- \* Average return on investment up to 50:1

# Providing Value Solutions and Team Resources to Conquer 21st Century Challenges.

Synergy Value Solutions, LLC
TEXAS

P.O. Box 1706, Humble, TX 77347 Phone: 832-445-0030 Fax: 775-522-0547

#### WASHINGTON STATE

P.O. Box 1239, Richland WA 99352 Toll Free: 888-391-8921 sysllc@aol.com

www.synergyvaluesolutions.com